

# MICROBUSINESS SERVICES

Our core services include **business training** for self-employment, **small loans** (from \$500-\$35,000), one-on-one **business coaching**, advanced **business development seminars**, **networking** and other assistance through our volunteer business network.

<b>BUILD YOUR OWN BUSINESS</b>	<b>WHAT YOU GET</b> <ul style="list-style-type: none"> <li>• 10-week business plan development course teaches core business concepts including legal structures, market research, creating and understanding financial statements, pricing, record-keeping, and goal setting, etc. — all the basic skills needed to develop a comprehensive business plan.</li> </ul>	<u>FEE</u>  <b>\$100-\$300</b> (Depending upon income)
<b>BYOB ONLINE</b>	<ul style="list-style-type: none"> <li>• Streamlined business planning course designed for advanced entrepreneurs. 5 online two-way video webinars with a live instructor and 1 in-person group session provides business plan development and personal feedback. (Must have computer and high speed internet connection to participate.)</li> </ul>	<u>FEE</u>  <b>\$250</b>
<b>FINANCE START-UP or CHECK-UP</b>	<b>WHAT YOU GET</b> <ul style="list-style-type: none"> <li>• Copy of QuickBooks Simple Start</li> <li>• Three hours of on-site consulting to help you properly create your chart of accounts and develop a bookkeeping system for your particular business.</li> <li>• Review of financial statements and projections</li> <li>• Follow-up review session to check progress</li> </ul>	<u>FEE</u>  <b>\$160</b>
<b>1-ON-1 TIME</b>	<b>WHAT YOU GET</b> <ul style="list-style-type: none"> <li>• Work individually with and Isles microbusiness counselor on business registration, bookkeeping, taxes, marketing, financing or whatever your business needs to be more profitable.</li> </ul>	<u>FEE</u>  per hour <b>\$50</b>  five 1-hr sessions <b>\$200</b>

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## ADVANCED BUSINESS SEMINARS

### WHAT YOU GET

- Advanced business development workshops provide specific business knowledge you need to keep your business growing and profitable.
- Workshops include: marketing and advertising, taxes, product development, web design, contracts, customer service, insurance, hiring employees, etc.

### FEE

**\$25-\$50**

Call for Schedule  
or see website for  
seminar  
offerings  
[www.isles.org](http://www.isles.org)

## BUSINESS LENDING

We help you build your business by providing access to fair and flexible business loan products for both start-up and existing businesses.

We are committed to providing loans for women, people with disabilities and others who have difficulty accessing traditional capital to develop their business.

### WHAT YOU GET

- Small loans from \$500-\$5,000 for new businesses
- Start-up loans for women-owned businesses
- Energy Education and Efficiency loans for contractors and small businesses up to \$15,000. EEE loans can be used to get environmental education and/or certification, or purchase more energy efficient equipment for use in your business.
- Opportunity and **Green Business** loans up to \$15,000, for successful businesses to take advantage of a new profit-making opportunity, start a business in a "green" industry (renewable energy, recycling, environmental services, agriculture, etc.) or add a green product line or service to what you already do.

### Interest rates

**3%-10%**

**6 mos.– 5 years**

Call for more  
information about  
our loan products or  
visit our website at:  
[www.isles.org](http://www.isles.org)

For more information about any of our products and services  
for business success

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